

# SWaM/DBE Certification Overview

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**Join us for an** informational overview on the certification process and the type of certifications including DBE (Disadvantaged Business Enterprise) available to eligible small, women-, and minority-owned businesses who wish to participate in the SWaM Procurement initiative provided by Virginia Department of Small Business and Supplier Diversity.

**SWaM (Small, Women, and Minority Owned Firms)** certification is one of the most powerful business tools you can use to grow your sales among state agencies, public colleges and universities, local municipalities, and private sector firms that utilize the SWaM database. Last year, the Commonwealth of Virginia spent more than \$6 Billion on goods and services.

## **SWaM Certification updates including new Application Portal and Required Documents!**

*Presented by Angela Barber, Business Services Manager – Hampton Roads/Eastern Shore*

The **Disadvantaged Business Enterprise (DBE)** certification program is a Federal program. The purpose is to increase the participation of certified DBEs in projects funded by the US Department of Transportation and other federal sectors. Projects typically include heavy construction, such as building and designing roads, bridges, railroads, ports, and airports.

*Presented by Nina Britton, DBE Outreach Specialist – Hampton Roads Region*

## **In Partnership with Eastern Shore Community College**

**Date:** Tuesday, December 12, 2017

**Location:** Eastern Shore Community College – Classroom 160  
29300 Lankford Highway, Melfa, VA 23410

**Time:** 9:00am – Noon (***Sign in and Networking at 8:30 am***)

**No Fee. Advanced registration is **REQUIRED****  
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